

Key Benefits of Working with a WCDA Founder

Thriving in the crowded medical device landscape requires a substantial competitive edge. By working with regional packaging and sterilization service provider Eagle Medical Packaging Sterilization, Inc. and their West Coast Device Alliance (WCDA) partners, developers can beat the competition with increased speed, controlled costs and a well-defined path to market.

As FDA policies and guidelines shift within the medical industry, the WCDA helps manufacturers boost cash efficiency and productivity with accelerated service offerings.

Working with Eagle Medical and the WCDA gives medical device developers the following:

- Access to an independent but unified alliance of packaging and sterilization service providers.
- Priority lead-times with all WCDA Member Companies
- Borderless functional departments that allow intelligent transfer of data

Your Go-to-Market Roadmap

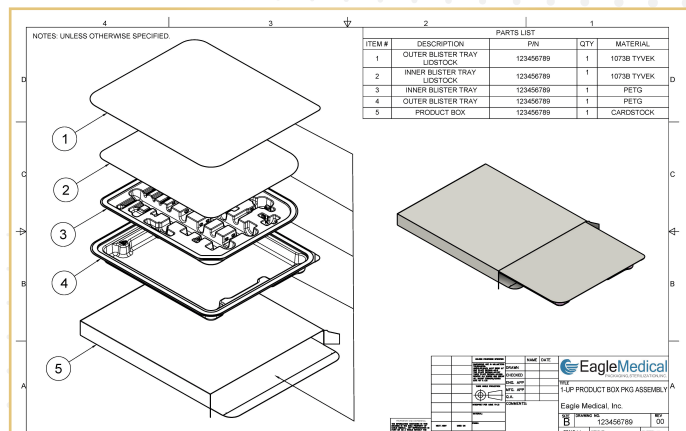
The WCDA provides end-to-end access to experts who have a combined 80 year history of collaborating in the fields of lab testing, packaging, and sterilization to determine the optimal processes, materials, and work-flow unique to each project. Eagle Medical creates a customized "Outsourcing Roadmap" that defines the role and responsibility of each Member company to help new customers visualize and understand the various stages and timelines of their individual packaging journey. A dedicated Project Coordinator is the single point of contact that ensures the optimal flow of validation services, and the accurate transfer of information to all parties.

Supply Chain Problem Solvers

With a regional footprint but a global reach, Eagle Medical can navigate the complex material market and acquire specific, uncommon, and/or long leadtime materials required to meet the unique demands of medical device packaging. Our supply chain enables the purchasing of materials in bulk, which provides a safeguard against shortages, and ensures a reliable source of materials. Eagle's in-house pouch manufacturing and backer-card fabrication capability reflect a firm commitment to self-reliance for developing solutions to problems like a highly impacted supply chain.

Reducing Costs of New Product Introduction

With a history of hundreds of new product launches, the WCDA is very familiar with the timing and cadence required to meet tight deadlines. Every project leader knows that time equates directly to money, and EMPS offers multiple unique services to accelerate launch time frames. Our Alliance Partners all offer priority status for processing which can shave days or weeks off of the validation schedule. Our Readiness Checklists ensure that all packaging tasks have been considered, eliminating costly interruptions. And to skip the validation process and go straight to the finish line, True-Validated packaging is fully validated and can land a submission in as little as three weeks.



End to End solutions

Packaging, Sterilization, and Lab Testing Under One Umbrella

Eagle Medical and the West Coast Device Alliance offer end-to-end solutions covering all of the last operations processes required to go to market with a new medical device: package design/testing/validation, all established sterilization modalities, laboratory testing, and routine production. By choosing to work with the WCDA Member Companies, device developers expedite launch schedules, consolidate their ASL, solidify their reputation with shareholders, and build credibility in the marketplace.

The WCDA Commitment

Focused on Fast

Eagle Medical founded the WCDA to foster intelligent transfer of information, workflow, and record keeping across the various functional groups involved in developing packaging and sterilization for your device. Meeting the demand for agility and speed, these teams are dedicated to utilizing their experience and expertise to decrease expenses, maximize existing labor and equipment and increase operational efficiency throughout the validation process.

Eagle Medical Execution Advantages

For many new medical devices, an accelerated path to market can have a significant impact on the viability of the project and its resulting product in the market. The process of developing custom packaging and then executing the related packaging and sterilization validations typically performed by other suppliers comes with a timeline of 10 to 12 months. Let EMPS delight you with better than 'typical' timing and results; call us today to learn more about our unique commercialization accelerators.

Services Unique to Eagle Medical



PATH®

True-Validated® packaging system is fully pre-validated

Includes a submission-ready document set

~3 Weeks to FDA Submission Ready Packaging Validation



West Coast Device Alliance

Alliance partners offer priority lead-times

The WCDA Onboarding Roadmap provides clarity of supplier pathway

Readiness Checklist accelerates onboarding timeline

Your Go-To-Market Alliance



In-house VH₂O₂ Sterilization

Now FDA 'established category A'

Short lead-times and available capacity

Environmentally friendly/no toxic off-gassing

Fast, Safe, Available Capacity



In-house Tyvek Conversion

Customized NPI-level pouch manufacturing

Customized NPI-level backer-card manufacturing

Tyvek pouches and lid-stock available for samples and initial production runs

Supply Chain Problem Solvers

When time to market matters, trust Eagle to get you there first



(805) 238-7401



info@eaglemed.com



www.eaglemed.com

www.westcoastdevicealliance.com